

Message Text

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ACTION EB-06

INFO OCT-01 ARA-06 EUR-12 ISO-00 GSA-01 INT-05 SP-02

AID-05 NSC-05 RSC-01 CIEP-01 TRSE-00 SS-15 STR-01

OMB-01 CEA-01 COME-00 OPIC-03 L-02 NSA-01 CIAE-00

INR-05 /074 W

----- 095939

R 131715Z NOV 74

FM AMCONSUL PARAMARIBO

TO SECSTATE WASHDC 1841

INFO AMEMBASSY KINGSTON

AMEMBASSY PORT OF SPAIN

AMEMBASSY SANTO DOMINGO

AMEMBASSY GEORGETOWN

AMEMBASSY THE HAGUE

LIMITED OFFICIAL USE PARAMARIBO 535

E.O. 11652: N/A

TAGS: EMIN, EIND, EFIN, NS

SUBJECT: BAUXITE NEGOTIATIONS

REF: PARAMARIBO 527 (NOTAL)

1. FOLLOWING EMERGED FROM DISCUSSION WITH SURALCO MANAGING DIRECTOR BUSTION FOLLOWING HIS RETURN FROM PITTSBURGH ON EVE OF SCHEDULED GOS-ALCOA REVENUE TALKS:

A. ALCOA MANAGEMENT TURNED DOWN CASH-AND-KIND SUGGESTIONS REFTEL AND PLANS MAKE INITIAL PROPOSALS ALONG LINES THOSE MADE TO JAMAICANS. HOWEVER, COMPANY WILL CONSIDER ANY NON-BAUXITE RELATED REQUESTS FOR ASSISTANCE GOS MAY MAKE.

B. COMPANY EXPECTED TO TAKE TOUGH STANCE IN BEGINNING BUT BUSTION BELIEVES DICKERING WILL GO ON FOR SOME TIME, WITH NO AGREEMENT DURING FIRST ROUND.

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C. ALCOA UPSET OVER ANNOUNCEMENT (SEPTTEL) THAT GOS HAS AGREED
PAY REYNOLDS DOLS 3.5 MILLION FOR ITS INTERESTS HERE, FEELING
THAT ANY INCREASE GAINED FROM IT WILL IN PART FIND ITS WAY
INTO REYNOLDS' POCKETS (UNLESS DUTCH AGREE FUND MAJOR PART
OF PURCHASE).

2. MEANWHILE, GOS HAS ANNOUNCED THAT TALKS WITH BILLITON ON
REVENUE INCREASE WILL BEGIN NOV. 25TH.

3. COMMENT: I SHARE BUSTION'S DISAPPOINTMENT WITH RIGOR OF
COMPANY'S INITIAL POSITION, IF IT PROVES AS DESCRIBED. ALCOA
APPROACH DOUBTLESS FOR BARGAINING PURPOSES, BUT IT IMPLIES
SOME LACK OF SENSITIVITY THAT HAS WON FOR ITS SURALCO SUBSIDIARY
UNUSUALLY GOOD NAME IN SMALL COUNTRY IT DOMINATES. ANY FLAVOR
OF BULLYING WILL BE INTENSELY RESENTED, OF COURSE, EXPLOITED
FOR POLITICAL EFFECT, AND UNHELPFUL IN LONG RUN. PERHAPS OUR
FEARS PREMATURE AND WILL PROVE UNJUSTIFIED, BUT I HOPE TO HAVE
EARLY OPPORTUNITY CONVEY THESE APPREHENSIONS WHEN TEAM
ARRIVES.
FLANEGIN

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: BAUXITE, NEGOTIATIONS, GOVERNMENT REVENUES, MINING INDUSTRY
Control Number: n/a
Copy: SINGLE
Draft Date: 13 NOV 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: cunninfx
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974PARAMA00535
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740328-0013
From: PARAMARIBO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741147/aaaabnty.tel
Line Count: 81
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: PARAMARIBO 527 (NOTAL)
Review Action: RELEASED, APPROVED
Review Authority: cunninfx
Review Comment: n/a
Review Content Flags:
Review Date: 28 MAY 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <28 MAY 2002 by boyleja>; APPROVED <17 MAR 2003 by cunninfx>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: BAUXITE NEGOTIATIONS
TAGS: EMIN, EIND, EFIN, NS, ALCOA
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005